2020 Year-End Review: Food, Beverage & Agribusiness

2020: Year-end review

Key market drivers

2020 started as a turbulent year for the capital markets coming off what was an active 2019 for M&A and capital formation transactions. 1H2020 was characterized by a significant slowdown on the heels of the global COVID-19 pandemic, with product shortages due to pantry loading, shuttered restaurants following government-mandated lockdowns, volatile agricultural commodity prices and a rapid shift to online ordering. 2H2020 experienced a rather unprecedented recovery across most industries, including the food, beverage and agribusiness ("FB&A") sector. While the number of announced FB&A deals was flat year-over-year, deal value more than doubled from \$28.8 billion in 2019 to \$65.5 billion in 2020. This included nine deals valued at more than \$1 billion in enterprise value, which accounted for 74% of total deal value.

CHART 1: U.S. FOOD, BEVERAGE AND AGRIBUSINESS M&A VOLUME — LATEST TEN YEARS						
Source: FactSet as of December 31, 2020.						
Multiples for performing busines equity ("PE") and strategic interest	ses continued to be strong while est, and increased buyer bandw	e the overall quality of deal idth further supported elev	I flow moderated. Continu ated multiples.	ed strong private		